



Grainflow rolls out 22 big CATS 11 March 2010

Grainflow is rolling out 22 new 'state of the art' Caterpillar (CATS) 938H Front End Loaders across its storage centres between now and the end of April. The new CATS replace the existing aged fleet

of loaders, which is currently made up of varied models and makes that have significant variation in reliability and productivity. Many of the existing fleet has exceeded the 'effective life' of the vehicle, leading to increased maintenance and repair costs.

The new fleet features impressive six metre buckets that hold six metric tonnes of grain and this will assist the business to improve productivity at each of the Grainflow storage centres by up to 20%.

The procurement of the 22 new units has been arranged as an 'operating lease' with AAL Hyster and all costs associated the loaders except fuel, damage and registration are at AAL Hyster's cost. The structure for the operating lease is fixed for financing but variable for repairs and maintenance, aligning Grainflow's cost base to variation in machine usage or tonnes of grain handled.

The new fleet is a clear indication of Grainflow's commitment to the importance of delivering a reliable, effective and efficient service, all achieved in the safest possible working environment.



Pictured is the Grainflow network of 22 storage centres along the east coast and South Australia